



Position: **Software Sales & Support**

Location: Thame, Oxfordshire

Salary: £24,000 to £30,000

Job Type: Full-time and permanent

Established in 1981, Sum-It Software is a small and friendly company with over 3500 customers nationally. Leading the way in agricultural software, Sum-It are looking for an additional person to join their dynamic team. We are looking for a co-worker to take on a key Sales & Marketing role with Support for our exciting new generation of Farm Software.

Key attributes required:

- A good agricultural background - this is vital (ideally in the Dairy and Beef sectors).
- Like to work in a small pro-active team.
- Understand what a small business user (farmers) requires.
- Be enthusiastic, energetic and computer literate with a pleasant and patient phone manner.
- Be self-motivated with a keen attention to detail.
- Be very presentable, preferably with past experience in presenting and demonstrating concepts.
- Previous sales experience is not necessary but a good commercial mindset is vital to be able to identify and develop new business opportunities and build client relationships.

The position would involve selling the Sum-It range of agricultural software and hardware both on-line and on-farm, travelling to farm businesses across the UK, as well as providing post-sales support and responding to customer queries about our products. Attendance at various Shows and other events would also be required.

We need an energetic individual who will grow within the company; there is much scope for progression. You will be also providing friendly support to our customers, ensuring that they receive all the assistance they need to get the best from our software. We pride ourselves on going that extra mile to take the stress out of record-keeping for our farmers.

Benefits:

- Full training given
- Friendly and supportive working environment
- Competitive salary with annual pay reviews
- Flexible terms negotiable
- Superb location in Oxfordshire near the M40, a short walk from Thame town centre

We need a colleague who will thrive in a team, keen to move their own skills and knowledge forward in a supportive environment. Qualifications are less important to us than finding the right person.

To apply, please email your CV, with a covering letter detailing why you are suitable for the Software Sales role, to Belinda Sandon, [belinda@sum-it.co.uk](mailto:belinda@sum-it.co.uk). We will not consider applications without a covering letter.

**No Recruitment Agencies Please.**