



WINTER 2019 NEWSLETTER

WINDOWS 7 PC SUPPORT ENDS IN JANUARY 2020 DO YOU NEED TO UPGRADE YOUR PC?

After 14th January 2020 Microsoft will no longer provide any Security Updates for their Windows 7 platform. This means that anyone who still operates a Windows 7 PC, that accesses the internet after that date, will no longer be secure from future attacks on their windows operating system.

To be safe, you would need to upgrade to a PC or laptop running Windows 10. Sum-It provides a range of both new and refurbished business-level PCs and Laptops. The added value you get with Sum-It Hardware is that, unlike buying on the High Street or on-line, with Sum-It everything is personally prepared for you.

We will pre-commission your computer, ensuring all necessary software and Windows Updates are installed. We offer a service where we can transfer all your existing documents, pictures and emails etc. off your current computer over to the new computer, making the whole process as straightforward for you as we can. This can either be done on-site or you can send/drop off your PC at our offices in Thame.



We also supply a range of printers and we install/support wired and wireless networks should you wish to share your data.

Make sure you're not caught out by the deadline - give Ben a call today on 01844 213003 to discuss your requirements and we'll promptly sort everything out for you.

GET MORE OUT OF TOTAL WITH TRAINING

- Do you want your Total software to work harder for you?
- Do you want to get more out of all the farm data you have been recording in Total?
- Would you like to learn the short-cuts in data-input that could speed up entering data?

If you or your staff are answering Yes to any of these questions then you would definitely benefit from some training. This can happen in three ways: on-farm training, training here at our Thame office or, to keep the cost to a minimum, on-line training. With on-line training we would simply link up our screen with yours to see your data while communicating over the phone.



By going through your data and discussing your specific needs we can quickly show you ways to be more efficient and get greater analysis out of your reports, ensuring you save valuable time in the office and really see how your business is performing.

Give Gordon a call on 01844 213003 to have a chat about how you'd like to improve your skills operating your Total software.

TOTAL ACCOUNTS MAKES MTD VAT SUBMISSIONS EASY AND IS A TRUE FARM ACCOUNTS PACKAGE AND NOT JUST A GENERIC BUSINESS ACCOUNTS PROGRAM

As the new **MTD VAT** regulations came into force earlier this year, many accountants persuaded their clients to move to cloud accounting solutions. Now, only half a year later, we are getting new sales from farmers who are finding these generic cloud packages are not providing relevant analysis of their farm business that they used to rely on. Also, the vagaries of rural broadband are too often disrupting easy access to their accounts data.

Total Farm Accounts runs on your PC or laptop and only needs to briefly connect to the internet to send your VAT Return to HMRC or download periodic updates, so whatever state your broadband is in, you can always get into your accounts. Furthermore, our reporting provides straightforward Enterprise Gross Margin Reports and individual Machinery Costings as well as a wide range of other reports. Total Farm Accounts is designed to handle ALL the idiosyncrasies of farm accounts and when you have any queries you can pick up the phone and actually talk to us for instant answers, not sit waiting for emails to be responded to, plus it's also easy for Total to email your data to your accountant at any time!

With prices starting at only £425 + VAT and annual support from £65 + VAT, you'll find our costs compare very favourably too, so give Ben a call on 01844 213003 to find out more about switching to a proper farm accounts solution.

If your Total Data is now quite large after running for many years, then you would benefit from our **Archiving Service** that retains your historical data while providing you with a separate smaller, faster current dataset - give us a call.

BEWARE OF SCAMMERS !

Increasingly we are hearing stories of people being scammed from very plausible operators phoning them. Once they persuade you to let them take over your PC to fix whatever fictitious problem they claim you have then it's very often too late to stop them harvesting critical personal records and email information before locking you out of your own PC.



So stay alert to anyone phoning you and claiming to be from Microsoft, BT, TalkTalk, your Bank or other well-known companies to tell you of a virus, broadband problem or similar on your PC - it will not be true! Likewise be careful not to click on any links via email or open attachments unless you are positive they are legitimate. Finally, do a regular full backup of your PC to make restoring it easy.

LOOKING FOR AN EASY-TO-RUN FIELD PROGRAM?

If you find your current crop software is way too much of a palaver to operate, taking forever to get into and requires you to record more than you want to, then why not checkout our Total Field Modules?

At just £345 + VAT the Starter Field Module will provide you with a simple database of fields: recording just the essentials to provide crop gross margins; NVZ records and basic assurance details; data can be entered on multiple fields to save time and stock control is very flexible - i.e. If something's not in stock you can still apply it to a field!

For more information contact Ben on 01844 213003.



WORKPLACE PENSION RE-ENROLMENT

It's approximately 3 years since most companies started their workplace pensions so many employees are coming up for re-enrolment.

You have the opportunity to move the re-enrolment date by up to 3 months either way, so if you wish to do that, please go to Payroll Configuration and then click on Parameters and amend it there BEFORE you run the next payroll to avoid triggering the re-assessment earlier than you would like.

If you have any questions about this, please call Sean.

CHRISTMAS OFFICE HOURS

We will be open over the holiday period on these days:

Christmas Eve	9am to 12pm
Friday 27th	10am to 4pm
Monday 30th	10am to 4pm
Tuesday 31st	10am to 4pm
Thursday 2nd Jan	Normal hours

All of us here at Sum-It would like to wish you a Very Merry Christmas and a confident 2020 to come..?!